



# Essential Interviewing: A Programmed Approach to Effective Communication (with InfoTrac) (Counseling)

*David R. Evans, Margaret T. Hearn, Max R. Uhlemann, Allen E. Ivey*

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This dynamic book defines the core communication skills essential to any interview, and vividly demonstrates how to use them effectively in a variety of situations. Based on Ivey's systematic method of interviewer, counselor, and therapist training, and Hearn's programmed learning application, the book's approach makes the interview clear and specific for beginners, helping them to master the complexities of the process. The authors of this "Twenty-Fifth Silver Anniversary Edition" help take the mystery out of the interviewing process through their emphasis on client Story (listening and helping clients tell their tales), Restory (helping clients think about their lives and the world in new ways), and Action (what needs to be done to make the story come to life).

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