



White Collar: The American Middle Classes

C. Wright Mills

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In print for fifty years, *White Collar* by C. Wright Mills is considered a standard on the subject of the new middle class in twentieth-century America. This landmark volume demonstrates how the conditions and styles of middle class life--originating from elements of both the newer lower and upper classes--represent modern society as a whole.

By examining white-collar life, Mills aimed to learn something about what was becoming more typically "American" than the once-famous Western frontier character. He painted a picture instead of a society that had evolved into a business-based milieu, viewing America instead as a great salesroom, an enormous file, and a new universe of management.

Russell Jacoby, author of *The End of Utopia* and *The Last Intellectuals*, contributes a new Afterword to this edition, in which he reflects on the impact *White Collar* had at its original publication and considers what it means to our society today.

"A book that persons of every level of the white collar pyramid should read and ponder. It will alert them to their condition for their better salvation."-Horace M. Kaellen, *The New York Times* (on the first edition)

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