



Lies! Lies!! Lies!!!: The Psychology of Deceit

Charles V. Ford

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Lies! Lies!! Lies!!! The Psychology of Deceit looks beyond compulsive liars in our society and considers the ongoing flood of lies that we as human beings experience every day. Who lies? Not just children, politicians, advertisers, and salespeople. Our co-workers lie. Our friends lie. Our relatives lie. And we lie to them. Everybody lies. We learn to lie and to detect deceit as a developmental task. Dr. Ford's philosophy is that lying is part of the bridge between one's internal world (beliefs, perceptions, expectations, fantasies) and one's external world (reality). Lies work not only to deceive others but to deceive ourselves. This book shines a spotlight on an understudied phenomenon that affects us all as we raise children, choose a relationship, move forward with a career path, or buy a used car.

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